

9th Annual AUGI Salary Survey



In July, we asked our user community to volunteer a few minutes of their time to provide some information for the 9th Annual AUGI Salary Survey. You'll notice that participation has dropped a little bit from last year. The economy still appears to be taking a toll on our industry, and I personally know quite a few folks who have had to find another line of work. It's a shame their experience isn't being put to use.

We really appreciate those who did participate in this year's survey. We are reporting on what our members tell us, and if we didn't have your data, we wouldn't have these results to share. Thank you!

As an introductory note to those who did not take part this year, this is an anonymous, 19-question survey which is reported in broad groups and is in no way traceable to you as an individual. So please come back next summer and add a voice for your industry.

We had 4,245 responses to the survey this year. Our international participation is still roughly 30% of the overall input. It looks like women's marketshare has crept

up a percent since last year to 16.5%, which hasn't really deviated much from the 15% reported in the first AUGI Salary Survey back in 2002. Men are reporting earnings 9% higher than women, so that gap has narrowed a little bit (but women tend to work fewer hours and have more benefits, so it might not be as bad as it sounds).

In 2006, as a result of a user's suggestion, we added an option to report a decrease in salary. Through 2008, the average was 3% of users experiencing a salary reduction. In 2009 and 2010, that number increased fivefold. This year, 15.4% of our members reported a reduction in pay.

While only 45% of our members reported receiving a raise this year, those that did had an average of 6.5% increase (the number of users who reported receiving higher than a 15% increase was more than double that of last year, so that has pulled the number up a little).

Feelings of Job Satisfaction have dipped a little bit (5% fewer report being 'Satisfied' or 'Very Satisfied'), but, strangely enough, feelings of Job Security have re-

mained fairly steady (with over 74% of respondents reporting they felt 'Secure' or 'Very Secure').

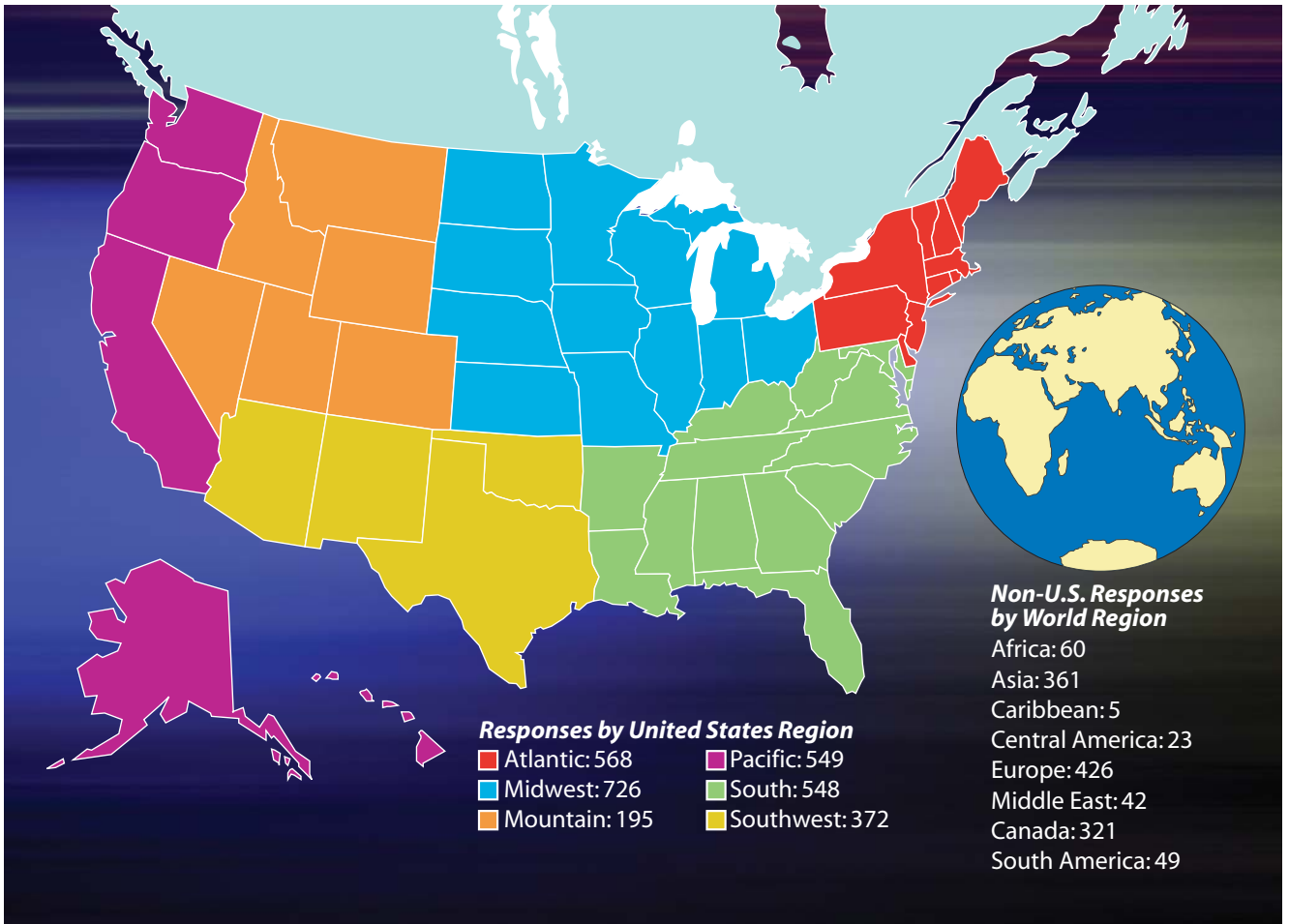
Other noteworthy items are that the highest paying field seems to be, by far, Petroleum/Gas/Biofuels, and the number of BIM Managers has doubled from last year (from 3% to 6% of total respondents).

I hope next year's survey brings higher participation and greater levels of security, satisfaction, and an end to those decreases in pay for our membership.

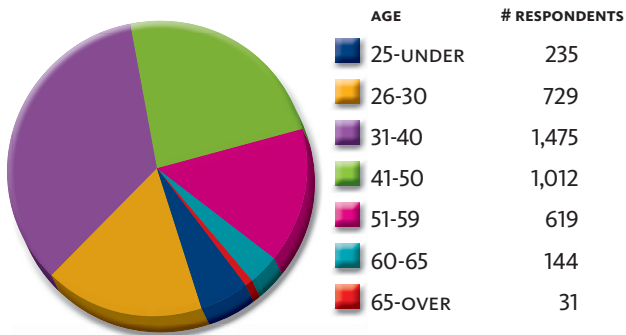
If you have any questions, please read the FAQ posted on the AUGI site, and feel free to send suggestions to salariesurvey@augi.com.



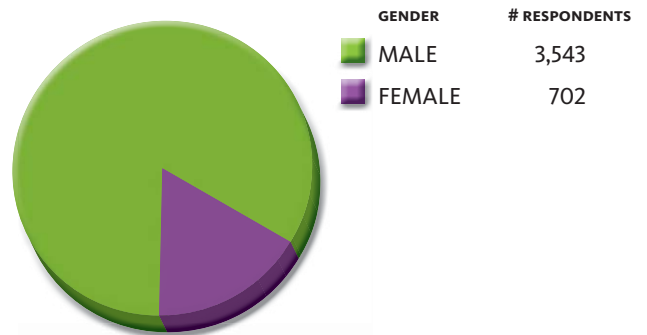
Melanie Perry is Facilities-Management CADD/BIM coordinator working for BJC Healthcare. She is the Salary Survey Manager, the AutoCAD Community Chair, and a freelance writer & technical editor. Melanie can be reached at mistressofthedorkness@gmail.com.



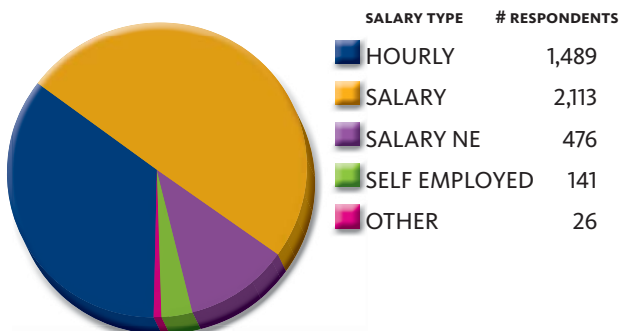
Employee Age



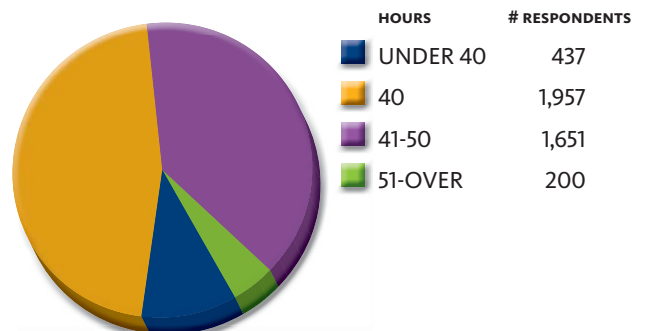
Employee Gender



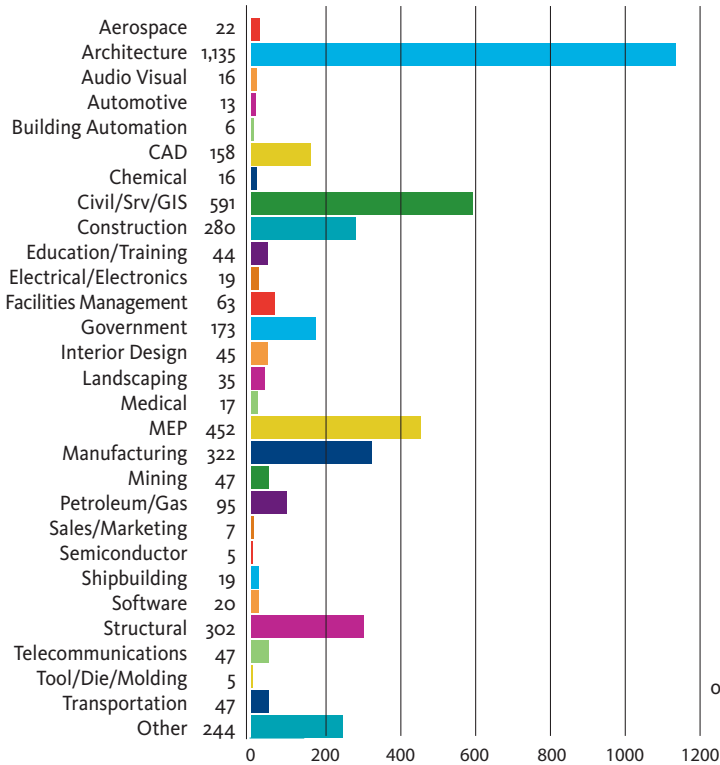
Compensation



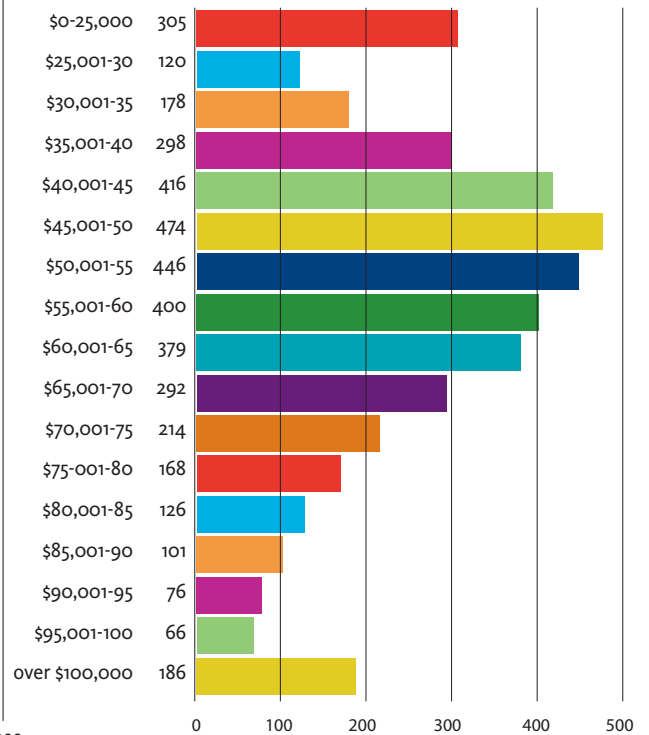
Hours Worked Per Week



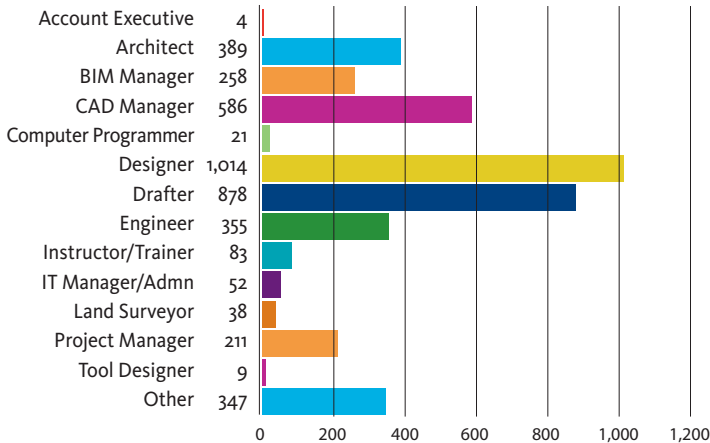
Field/Industry



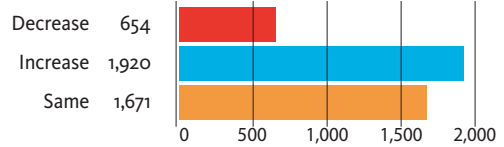
Annual Compensation in 2010



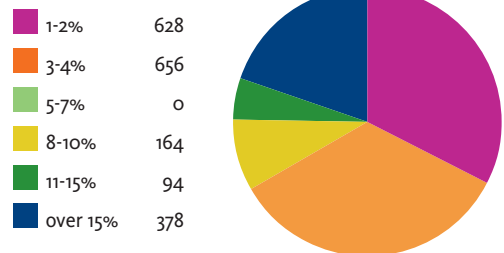
Job Title/Function



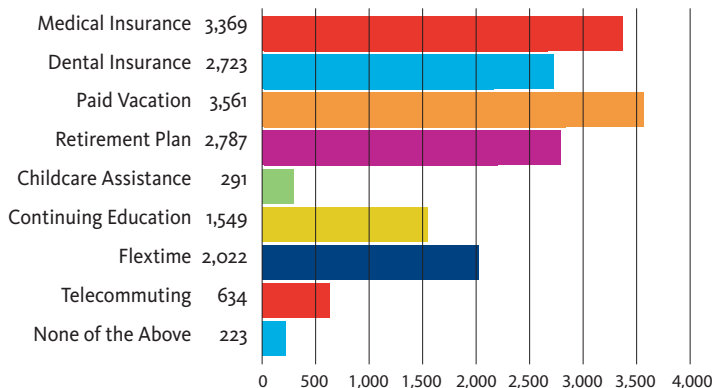
Salary Change in Last 12 Months



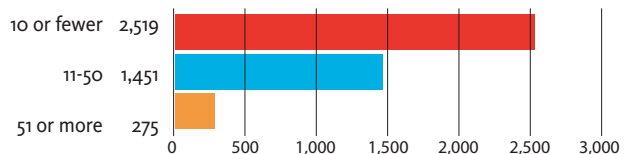
Percentage of Increase



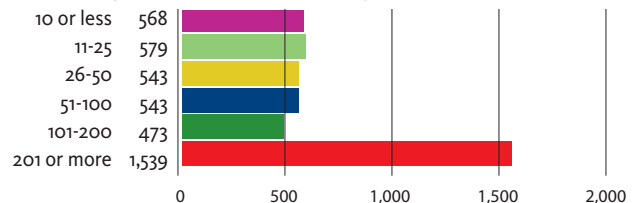
Employee Benefits



How Big Is Your Department



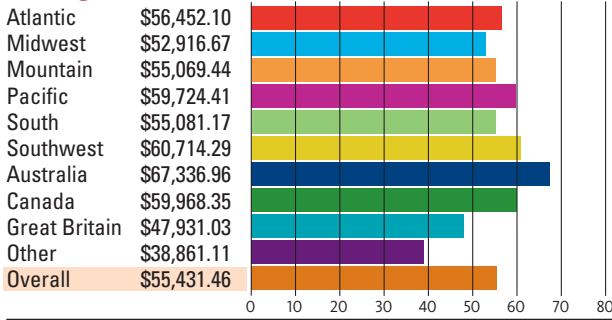
How Big Is Your Company



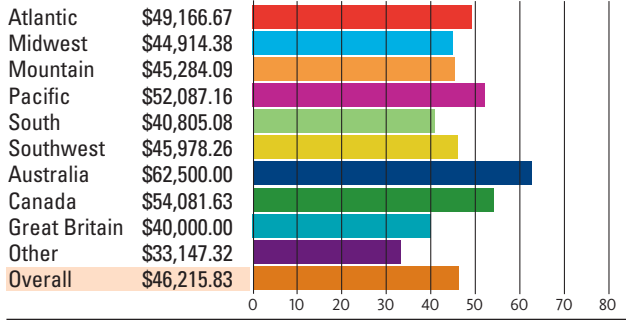
AVERAGE SALARY BY JOB TITLE/REGION

Survey respondents were asked to provide their salary data in U.S. dollars. They were given access to an online currency translator to assist them in this effort.

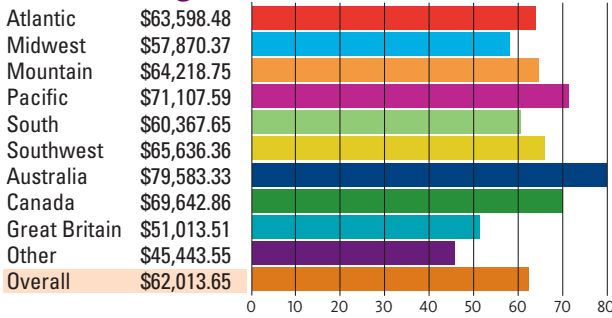
Designer



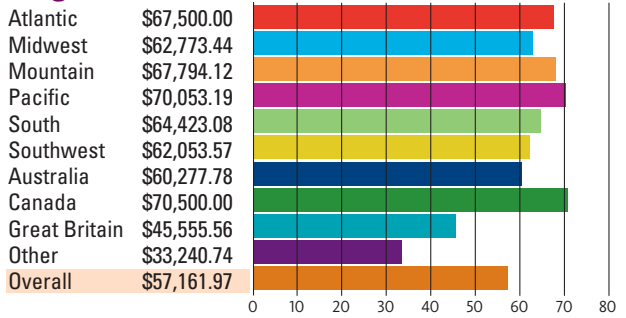
Drafter



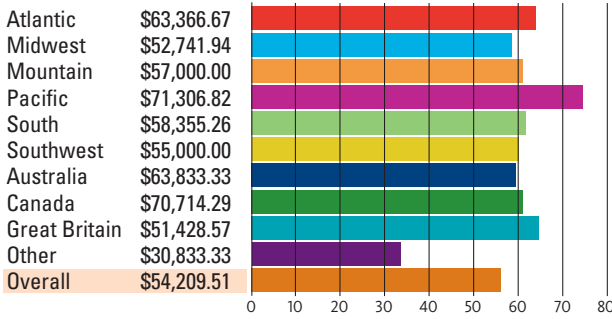
CAD Manager



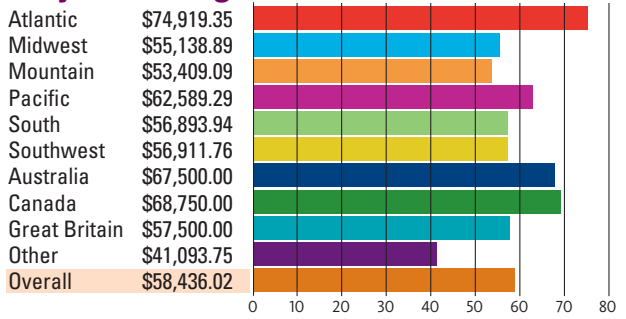
Engineer



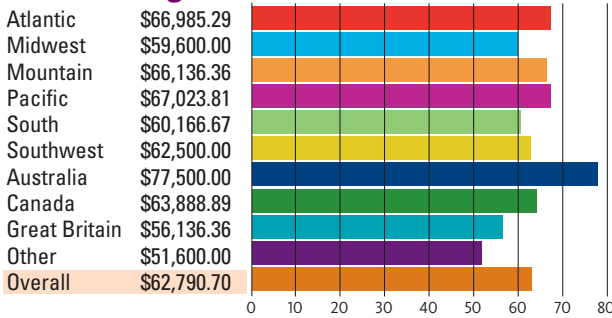
Architect



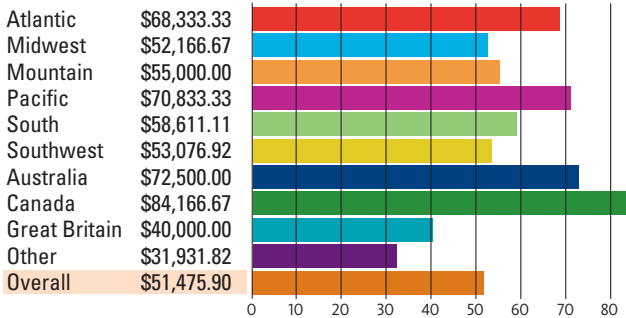
Project Manager



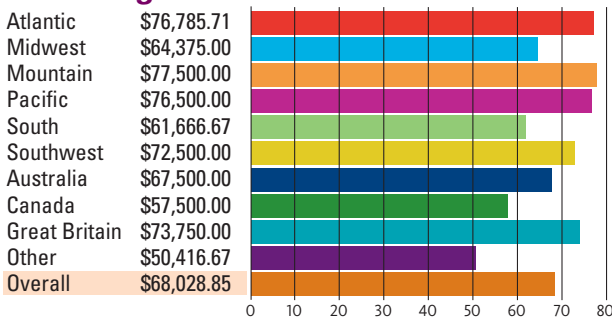
BIM Manager



Instructor/Trainer

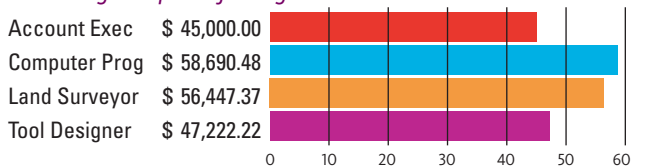


IT Manager/Admin



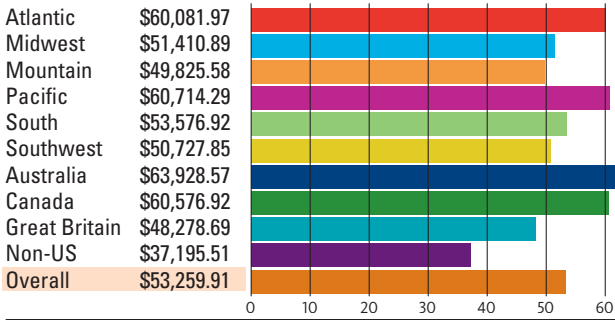
Miscellaneous Job Titles

Not Enough Response for Regional Breakdowns

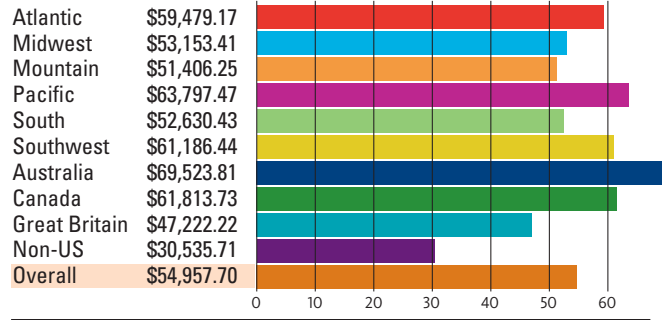


AVERAGE SALARY BY INDUSTRY/REGION

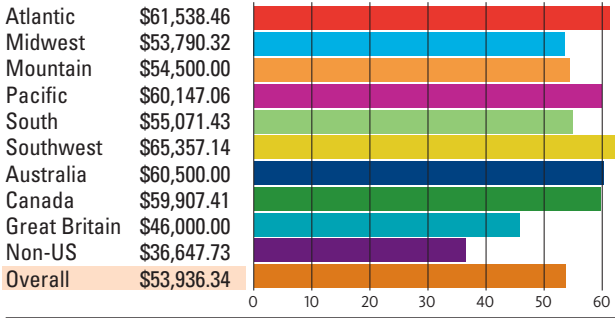
Architecture



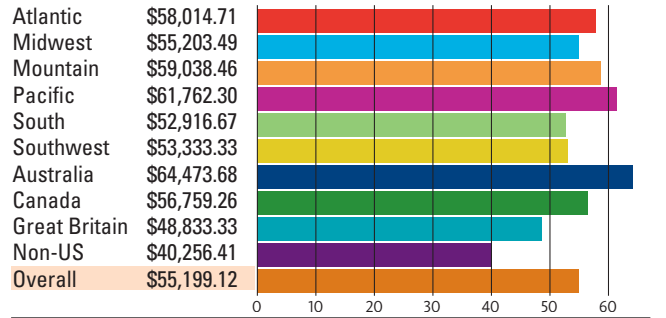
Civil/Surv/GIS



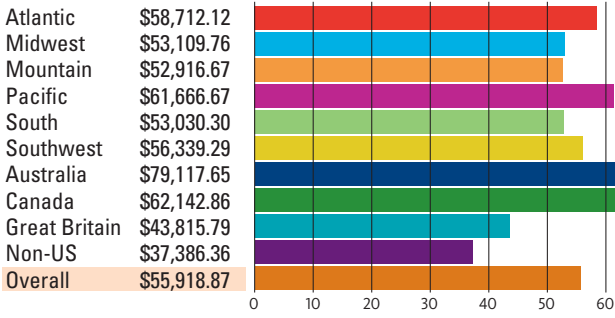
Manufacturing



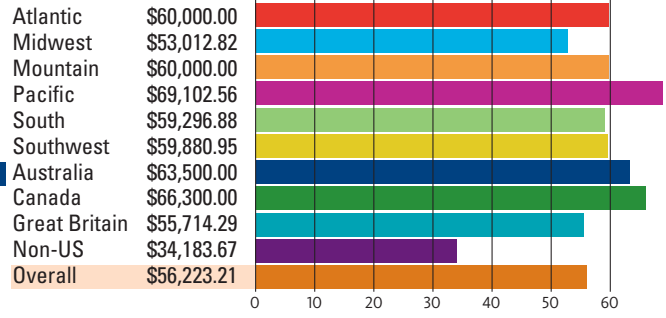
MEP



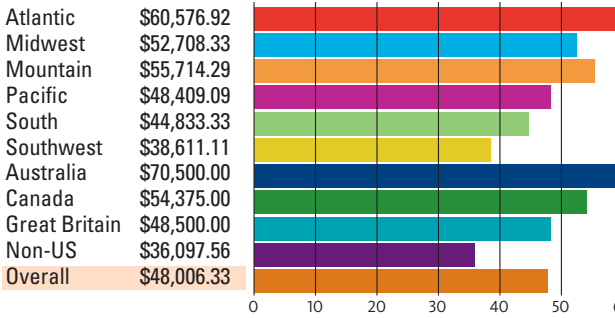
Structural



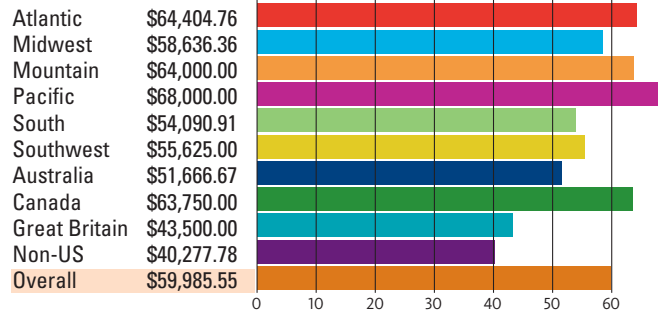
Construction



CAD

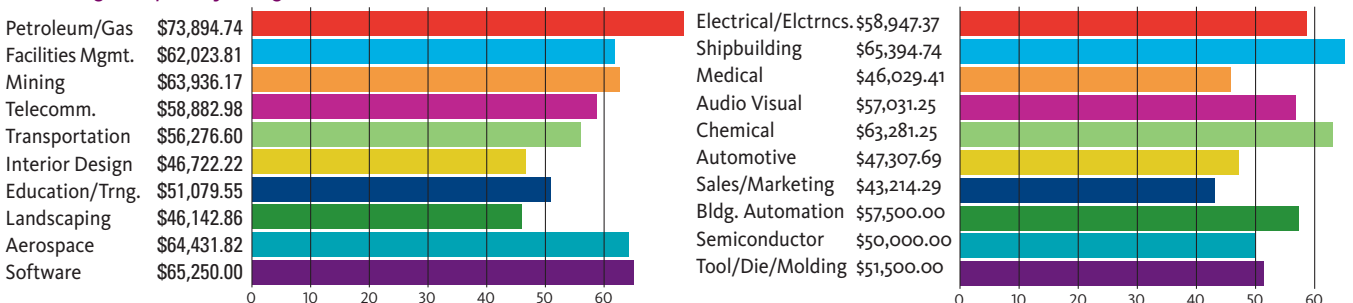


Government



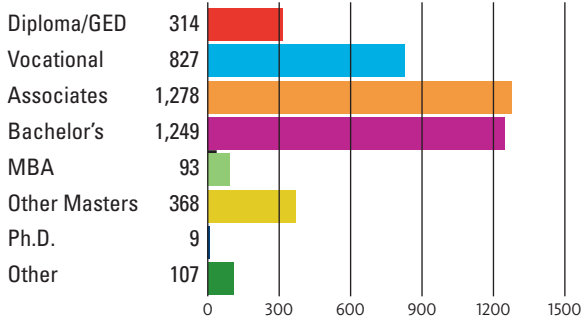
Miscellaneous Industries

Not Enough Response for Regional Breakdowns

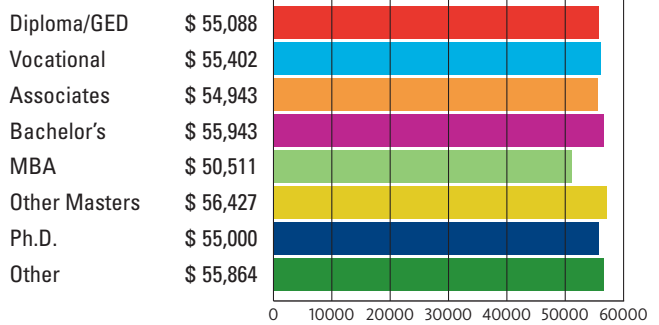


AVERAGE SALARY BY MAJOR FACTORS

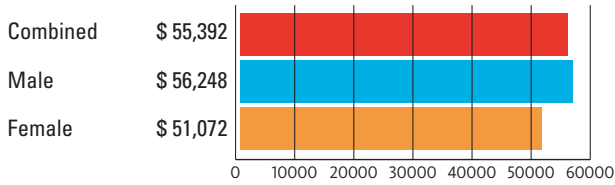
Education Level/Degree Attained



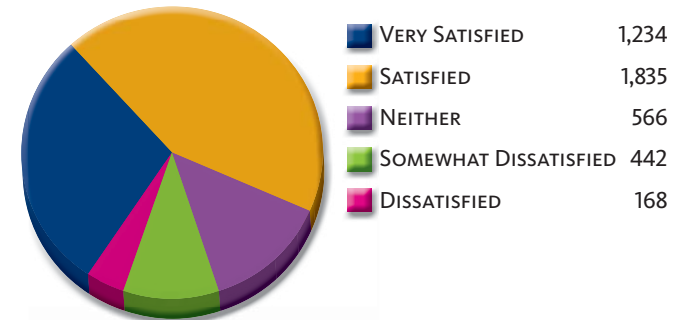
Average Pay By Education Level



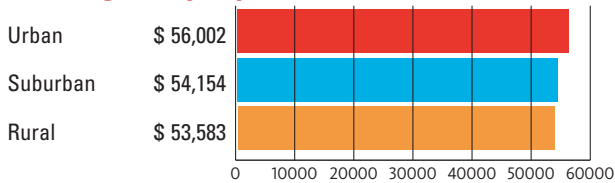
Average Pay Per Gender



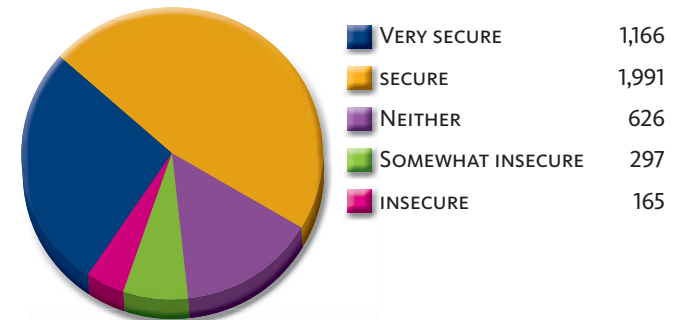
Feelings of Job Satisfaction



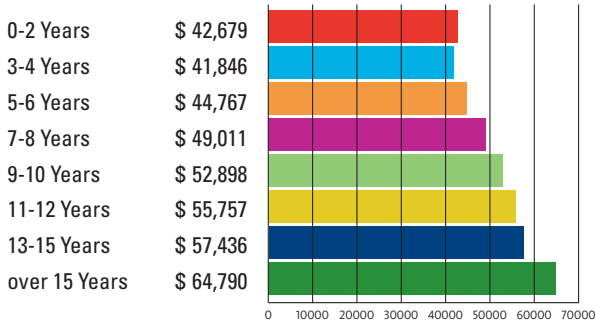
Average Pay By Work Location



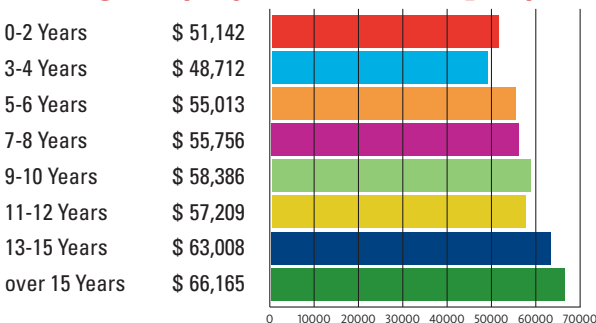
Feelings of Job Security



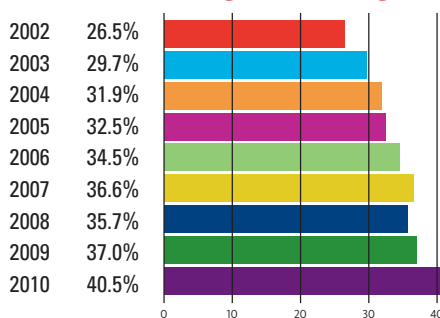
Average Pay By Years of Experience



Average Pay By Years at Company



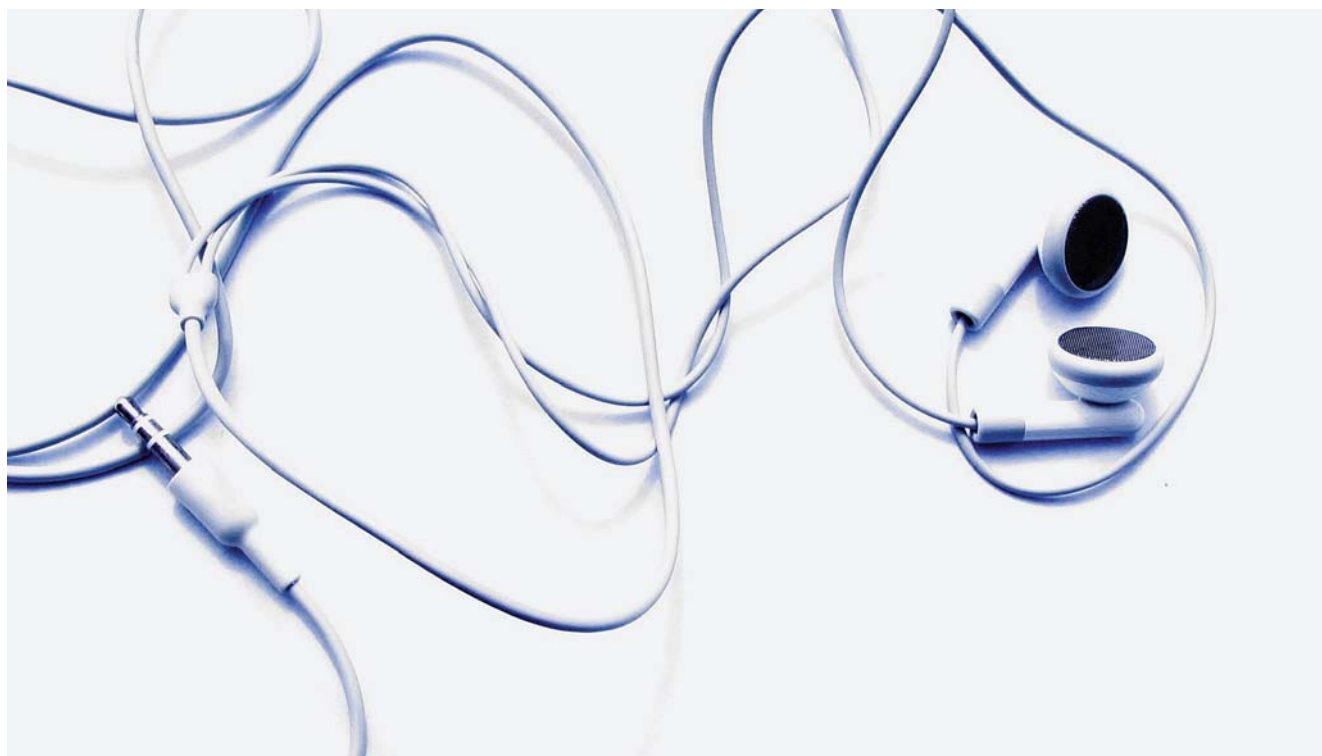
Percentage of members with a Bachelor's Degree or Higher



The CAD Manager



AUGI Podcasts – Career Advice



With the results from AUGI's Annual Salary Survey provided in this issue of *AUGIWorld*, many of you are looking to see how you match up to others and where the best salaries are located. With this comparison you may be thinking that you need to polish up your resume and look to see what's out there as you think about your next career move.

Others may be trying to reenter the job market after a hiatus (planned or not). You may be looking for employment and wondering when the economy will stop sputtering and get moving.

Any of these career states can be addressed by actions that you can take to make things happen.

I had the chance to sit down with AUGI's Salary Survey Manager Melanie Perry (whom some of you may know as the Mistress of the Dorkness from her blog). We talked about career moves, resume refreshes, networking, and so much more. We recorded the sessions and posted them on BLAUGI. Even if you are not actively looking for your next position at this time, it is worth listening to. Go to BLAUGI.com and click on the Media link at the top.

In Part One of the six-part series, we discussed where to look for job postings. It is crucial to look at the right sites and locations to find those areas that are active and have openings. Search the most popular sites as well as the more obscure. Don't

forget about the associations you belong to, as many of those might have job postings as well.

In Part Two, Melanie discusses the process of the Salary Survey and the responses we received for this year's survey. The Salary Survey provides geographically specific information, so it is relevant to all. Melanie speaks to the relevance of the dollar figures produced by the Salary Survey and how it fits together with other surveys to give a full orbbed perspective on the market.

Part Three moves into the concept of networking—the connections you have with others—and how that can help in a job search. There are online sites that help

in this process such as LinkedIn and others. Other sites related to professional organizations might also provide interactions with others. Recommendations include how to network, who to network with, and when to do it. Also discussed is the value of giving to others first.

Part Four continues on with resumes and cover letters. We discussed what needs to be on your resume. Things like references and correct information. I mentioned that the point of a resume is to get an interview. No one gets hired on their resume alone. The resume is what gets you in front of your prospective employer for an interview. It needs to be polished and focused on making them interested in finding out more. Cover letters are discussed and even how to deliver the information to the firms you have targeted. Presentation is critical at every level.

Part Five is dedicated to interviewing skills. Starting off with a firm handshake and a confident manner will make the interview go well. The exchange of questions and answers will be how the firm will measure your "fit" and how they think you will

handle the work. Presenting your best side is important as well—be open, honest, and yourself.

Part Six finishes the series with tips on increasing your marketability. Selling the brand that is "you" is very important. Make sure that people see the brand that you want them to see. Internet searches turn up all kinds of information that says things about you. Maybe do a little more public speaking. Get in front of others in more ways than one.

By listening to this six-part series and putting some of the ideas into practice, you may increase your marketability and see progress in your career. The podcasts are under ten minutes each, so you can listen in small chunks of time.



Finding A Design Job - Part 1.mp3	(8676.7K)
Finding A Design Job - Part 2.mp3	(7610.7K)
Finding A Design Job - Part 3.mp3	(8440.9K)
Finding A Design Job - Part 4.mp3	(8494.0K)
Finding A Design Job - Part 5.mp3	(8242.7K)
Finding A Design Job - Part 6.mp3	(8241.7K)



Mark W. Kiker is president of the AUGI Board of Directors. He is a National CAD Standards Project Team Member and team member of the National BIM Standard. Mark is general editor of BLAUGI and also publishes caddmanager.com, the CADD Manager's journal, as well as the caddmanager.com blog. He is a returning faculty member at Autodesk University. He is currently chief information officer for HMC Architects in Ontario, California.

<http://www.augi.com/publications/audio-video-content/>

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